

## Client Due Diligence

In order to comply with prevention of money laundering and funding of terrorism regulations, the trustee is required to verify your identity, address and source of wealth. Failure to provide complete information may delay your application.

#### 1. Verification of Identity

Please provide an original certified copy of your passport clearly showing your name, passport number, picture, nationality, date of birth, country of issue and date of issue.

#### 2. Verification of Address

Two forms of evidence of your residential address are also required. These should be in the form of either an original or an original certified copy of a bank statement or utility bill (not including mobile telephone bills) no more than three months old.

Documents may be certified by a lawyer, notary public, member of the judiciary, senior civil servant, serving police officer or customs officer, an officer of an embassy, consulate or high commission, an accountant, an actuary or a director, company secretary or manager of a financial services provider recognised by a regulatory body. If you intend to have your documents certified by an individual not listed above, please contact us for further guidance.

The certification should be evidenced by a written statement stating that:

- the document is a true copy of the original document;
- the document has been seen and verified by the certifier; and
- in the case of a passport, the photo is a true likeness of the applicant.

All certifications should be signed by the certifier, dated and contain the certifier's stamp, position, identity of the relevant regulatory authority and any approval number. We have set out overleaf a certification guide but please contact us if you have any query regarding the correct certification of documents.

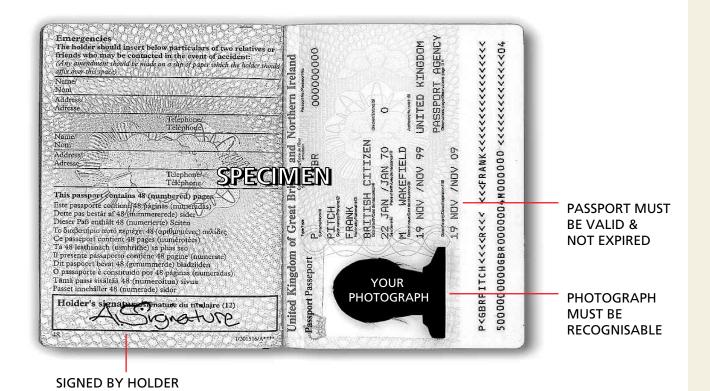
Below we have provided an address verification letter which may be used if it is impossible to obtain and provide other forms of evidence.

#### 3. Source of Wealth

The trustee requires full details in order to establish source of wealth, i.e. the origin of the assets you intend to transfer into your pension. To satisfy this requirement, please provide an up to date copy of your curriculum vitae ("CV") or complete the Employment History section of this form. In addition please provide certified supporting documentation to evidence how the assets were accumulated (e.g. inheritance, sale of property, divorce, employment bonus or remuneration). We have set out below further guidance on how source of wealth may be established and verified.

## **Certification Guidance**

#### **PART ONE: PASSPORTS**





HAVING SEEN THE INDIVIDUAL AND THE IDENTIFICATION DOCUMENT — DECLARATION IN CAPITALS AT THE SAME TIME, I CERTIFY THIS TO BE A TRUE COPY AND THAT THE PHOTOGRAPH IS A TRUE LIKENESS.

Signature:D ate: 14.05.2002 — SIGNATURE & DATE OF APPROVAL

Name: FRED. J. BLOGGS — NAME IN CAPITALS

Position / Profession: C HARTERED ACCOUNTANT — PROFESSIONAL

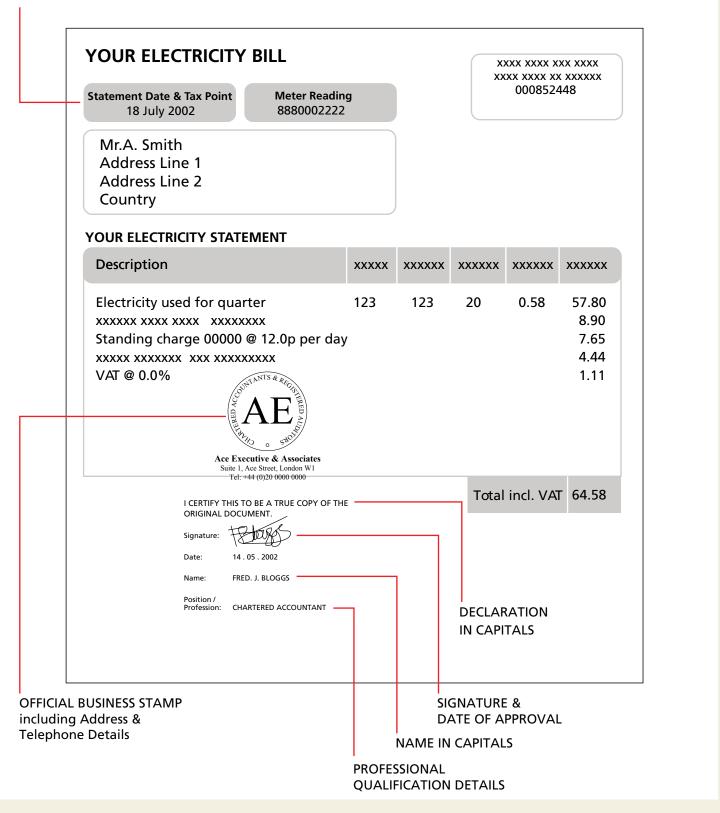
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**QUALIFICATION DETAILS** 

## **Certification Guidance**

**PART TWO: UTILITY BILLS** 

PLEASE ENSURE THE UTILITY BILL PROVIDED IS CURRENT AND IS DATED WITHIN THE LAST 3 MONTHS OF APPLICATION



# Source of Wealth

This is not an exhaustive list and is for illustrative purposes only. In certain instances, confirmation of source of wealth may be accepted from the lawyer or accountant who acted in relation to a specific transaction or may be obtained via other means. Each case is unique so please contact us if you are unsure.

Source of Funds from:	Information required to corroborate	
Employment or business receipts	<ul> <li>if from paid employment, the name of the employer and job/occupation title, together with copy employment contract or letter from employer, stating full remuneration package;</li> <li>if from business receipts, the name of the business and the principal activity of that business, together with copy accounts.</li> </ul>	
Proceeds of Realised Investments or Insurance Policies	<ul> <li>if from realized investments, the details of the investments realized (contract note) and name of the broker;</li> <li>if from insurance policies, the name of the insurance company with whom the policy was held, together with final statement showing proceeds payable;</li> <li>verification of where the assets originated from.</li> </ul>	
Sale of Property or other assets	<ul> <li>if from real estate, the address of the real estate property sold, together with copy sale contract;</li> <li>if from sale of a company, the name of the company, its activities and copy sale contract;</li> <li>if from sale of other assets, details of that asset, together with copy sale contract.</li> </ul>	
Accumulated Savings	how were the savings accumulated? Provide evidence to establish this.	
Gifts or Inheritances	the name of the donor or benefactor, the relationship with that person and copy of any deed of gift or testamentary evidence.	
Other Sources, including: Retirement Pension	name of last employer, job/occupation title, details of pension company and copy of pension statement;	

# Source of Wealth

Source of Funds from:	Information required to corroborate
Dividends and Interest from investments	<ul> <li>details of portfolio, recent portfolio statement, details of broker;</li> </ul>
Rental Income	the type (commercial or residential) and address of the real estate property from which income is derived, together with copy title deeds of property and rental contracts;
Royalties	<ul> <li>specific details of the royalty payments received in connection with the use of (or the right to use) any copyright, patent, design or model, plan, secret formula or process, trademark, or other similar intellectual property or right held; equipment or resource royalties; copies of royalty/ IP agreements;</li> </ul>
Trust Income	details of the trust, including the name of the trust and trustee, where the trust is domiciled, together with a copy of the trust deed and any relevant ancillary deeds and accounts;
Supported financially by third party	the name of the person who provides financial support and nature of relationship; consider loan agreement;
Other regular income	the type of income source and evidence to corroborate.

Please note that funds should not be sent to us until we have approved the source of those funds and communicated our acceptance of them. Failure to adhere to this request will result in funds being returned to sender.

# **Personal Details**

Please complete all sections of the form. Incomplete or inaccurate application forms may delay your application.

Personal Details	Member 1	Member 2
Title		
Surname		
Full Forenames		
Date of Birth		
Residential Address		
Correspondence Address (if different)		
Telephone (Home)		
Telephone (Mobile)		
Email		
Occupation		
Nationality		
Previous UK Address (if applicable)		
Passport No.:-		
Passport Expiry Date		
Country of Issue		
Tax ID No.:-		
Age at which you intend to retire		

## Address Verification Letter—Member 1

Sovereign Trust (Guernsey) Limited

PO Box 252

Suite B, St Peter Port House Sausmarez Street St Peter Port Guernsey GY1 4LO Date: **Dear Sirs** \_\_\_\_\_ ("the Member") I have visited the member at their residential address and can confirm that the below captioned details are correct. I further confirm that I have been unable to obtain standard address verification due to insufficient postal services in this locality. Residential address of Member: Yours faithfully Signature of IFA: Name of IFA: \_\_\_\_\_ Company:\_\_\_\_\_ FSA Approval No.:\_\_\_\_\_ If your regulation is with another regulatory body, please provide these details or a copy of your current certificate.

## Address Verification Letter—Member 2

Sovereign Trust (Guernsey) Limited

PO Box 252 Suite B, St Peter Port House Sausmarez Street St Peter Port Guernsey GY1 4LQ Date: **Dear Sirs** Re: \_\_\_\_\_ ("the Member") I have visited the member at their residential address and can confirm that the below captioned details are correct. I further confirm that I have been unable to obtain standard address verification due to insufficient postal services in this locality. Residential address of Member: Yours faithfully Signature of IFA:\_\_\_\_\_ Name of IFA: \_\_\_\_\_ Company: \_\_\_\_\_ FSA Approval No.:\_\_\_\_\_ If your regulation is with another regulatory body, please provide these details or a copy of your current certificate.

# **Employment History**

The Trustee requires full details in order to establish source of wealth. To satisfy this requirement, please provide an up to date copy of your CV or complete the Employment History section below. Please continue on a separate piece of paper if necessary.

## Member 1

Date of Employment			
From:	To:	Position Held:	Employer Name and Address:

## Member 2

Date of Employment			
From:	To:	Position Held:	Employer Name and Address:

Details of Assets Being Transferr	red
Please provide full details of the assets to be documentation.	e transferred into your pension, together with relevant supporting
We confirm that the assets contributed to proportions:-	the Scheme are to be attributed to the members in the following
Member 1 %	Member 2%
A separate Additional Contributions form is	available upon request for further contributions into the Scheme.

# **Nominated Beneficiaries**

In the event of one member's death, the surviving member will be the sole nominated beneficiary. On the death of the surviving member, our agreed nominated beneficiaries are as follows:

Full Name:		
Relationship:	Date of Birth:	
Tel:	Email:	
Residential Address:		
Total percentage of benefit	%	
Full Name:		
Relationship:	Date of Birth:	
Tel:	Email:	
Residential Address:		
Total percentage of benefit	%	
Full Name:		
Relationship:	Date of Birth:	
Tel:	Email:	
Residential Address:		
Total percentage of benefit	%	
Full Name:		
Relationship:	Date of Birth:	
Tel:	Email:	
Residential Address:		
Total percentage of benefit	%	
Full Name:		
Relationship:		
Tel:	Email:	
Residential Address:		
Total percentage of benefit	0/2	

# Investment Direction The Scheme entitles members to provide directions to the trustee on how the retirement fund should be invested. Please indicate your preference below. Sovereign does not provide investment advice. Your investment choice

	ndicate your preference below. Sovereign does not provide investment advice. Your investment choice herefore only be stated once you have arranged advice from your Professional Advisor.
1.	We will provide our own investment directions and hereby direct you to invest initial pension funds as follows:
	(We will only accept instructions signed by you)
2.	We hereby appoint our Financial Advisor to provide investment directions on our behalf and confirm that you may accept directions from our Financial Advisor until such time as we notify you otherwise in writing. We understand that our Financial Advisor will be entitled to provide directions without prior reference to us. We agree that the trustee shall have no liability for any losses arising from you acting on such directions and we shall indemnify the trustee to the fullest extent permitted by law against all actions, claims, losses, costs, penalties or liabilities arising out of such appointment. (We will accept investment directions signed by your Financial Advisor and not you)
3.	We wish the trustee to appoint an investment manager nominated by us. We understand and acknowledge that the contractual relationship will be between the trustee and the investment manager and that the investment manager will manage the investment of the pension funds. (We will accept investment directions from the investment manager appointed by us)
4.	We wish the Trustee to appoint a third party discretionary investment manager pursuant to clause 4 of the terms of the Scheme. We understand we can nominate which investment manager the Trustees may appoint but we appreciate that the appointment will be made by the Trustee and that the contractual relationship will be between the Trustee and the investment manager. (The discretionary investment manager appointed by us will decide the investment of the fund on a discretionary basis)

Inv	Investment Objectives		
	The objective of The International Retirement Savings Plan is to accumulate a trust fund to provide you with income during your retirement.		
	We are very uncomfortable with any risk and accept that our capital may be eroded by inflation.		
	We are prepared to take a small amount of risk to provide for the potential for growth over the medium to longer term.		
	We are comfortable with risk and prepared to take a longer term view. This may mean the overall portfolio value fluctuates over the medium term however provides for the potential for growth over the portfolio over the long term.		
	We are very comfortable with risk and willing to accept volatility in the portfolio value in order to provide for the potential for higher returns over the long term.		
Risk	Profile		
Pleas	se tick the box that applies to you:		
Risk	Category Typical Characteristics		
	1 Lower Risk People in this category are conservative with their investments. They prefer taking a small amount of risk to achieve modest or relatively stable returns. They accept that there may be some short term periods of fluctuation in value.		
	<b>2 Lower to Medium Risk</b> People in this category are relatively cautious with their investments. They want to try to achieve a reasonable return, and are prepared to accept some risk in doing so. Typically these portfolios will exhibit relatively modest yet frequent fluctuations in value.		
	<b>3 Medium Risk</b> People in this category are balanced in their attitude towards risk. They don't seek risky investments but don't avoid them either. They are prepared to accept fluctuations in the value of their investment to try and achieve better long term returns. These portfolios will be subject to frequent and at times significant fluctuations in value.		
	4 Medium to High Risk People in this category are relatively comfortable with investment risk. They aim for higher long term returns and understand that this can also mean some sustained periods of poorer performance. They are prepared to accept significant fluctuation in value to try and achieve better long term returns.		
	<b>5 High Risk</b> People in this category are very comfortable with investment risk. They aim for high long term investment returns and do not overly worry about periods of poorer performance in the short to medium term. Ordinarily these portfolios can be subject to the full extent and frequency of stock market fluctuations.		
	For further advice on risk profiling please consult your independent financial adviser		

# Fee Schedule Option A

All work undertaken will be charged on a time spent basis and will be dependent on the complexity of the work undertaken and level of staff required to complete the work. Details of our current hourly rates are available on request. All disbursements will be charged to the member.

#### Termination Fees:

Transfer to another retirement benefit scheme provider is charged on a time spent basis subject to a minimum of £2,000

# Fee Schedule Option B

(For assets valued at more than £250,000)

Initial establishment fee £ 2,500 Trustee's annual fee – flat fee payable annually in advance £ 3,000

All work undertaken will be charged on a time spent basis and will be dependent on the complexity of the work undertaken and level of staff required to complete the work. Details of our current hourly rates are available on request. All disbursements will be charged to the member.

#### Termination Fees:

Transfer to another retirement benefit scheme provider is charged on a time spent basis subject to a minimum of £2.000

# Declaration

We	hereby declare and acknowledge	as follows:	
1.	We wish to establish Theand agree to be bound by the ru		vate Pension Scheme ('the Scheme') the trust deed governing the Scheme.
2.	The trustee and administrator of the Plan is Sovereign Trust (Guernsey) Limited of Suite B, St Peter Port House, Sausmarez Street, St Peter Port, Guernsey, GY1 2PU.		
3.	We undertake to transfer the assets	described herein to the trustee for the	m to be administered under the Scheme.
4.	to collate information and docum personal information and data be	entation relating to our participation ing supplied to associated companies	companies within the Sovereign Group in the Scheme and we consent to our for such purposes and to third parties ry or required for regulatory purposes.
5.	to our personal information ar Group for marketing and sales	nd data being supplied to associat s purposes and being supplied to	rnsey) Law 2001, we hereby consent ed companies within the Sovereign third parties, including investment irposes of administering the Scheme.
6.	member or any benefits payabl body for any purposes, including a "qualifying non-UK pension sch Income Tax (Guensey) Law 1795	e under the Scheme to any tax a g for the purposes of maintaining r neme" under the Finance Act 2004. 5 and may also provide any tax a	rmation concerning the Scheme, any uthority, regulatory or governmental ecognition of the Scheme's status as or as a pension under S157A of the uthority, regulatory or governmental for the purposes of the Scheme.
7.	We accept responsibility for the pay trustee's published scale of fees (as	yment of any fees due (both initial and amended from time to time).	recurring) in accordance with the
8.	. We hereby confirm the Investment Direction referred to in pages 13 and 14 hereof, which shall continue until such time as we notify you in writing.		4 hereof, which shall continue until
9.	We hereby confirm that Sovereign Trust (Channel Islands) Limited and its associated companies have not advised us in connection with the tax or legal consequences of establishing the Scheme and we are aware that pension benefits payable from the Scheme may be taxable in Guernsey prior to distribution to me		ishing the Scheme and we are aware
10.	<ol> <li>We confirm that we have received advice from my professional advisor regarding the investment direction contained herein.</li> </ol>		
11.	1. We understand that the trustee is entitled to be indemnified out of the trust fund to the extent permitted by law against any actions, claims or demands arising out of anything done or caused to be done or omitted by the trustee (whether by way of investment or otherwise) in connection with the Scheme unless the same shall involve or arise from any fraud, willful misconduct or negligence on the part of the trustee or its directors or officer		
12.			ns from investments associated with our funds invested or the Trustee's charges.
		Member 1	Member 2
Sig	gned: (Member's Signature)		
Na	ime: (Member's Name)		
Da	ite:		

Application Form Mandatory Documentation Checklist:			
Member 1	Member 2		
Documents (	Checklist:		
Member 1	Member 2		
	Member 1  Documents (  Member 1		

